

BLW 110 Business Law

Winter 2024

Course Credits: 4

Contact Hours: 56 hours

Instructor: TBA

Email: TBA

COURSE OBJECTIVES

A study of the legal setting of business and its relationship to the business firm in Canada. In this course, students will become acquainted with the fundamental elements of business law, preparing them thoroughly for further studies in business and business law. Topics covered include the law and the legal system, the law of torts, contracts, sales law, sole proprietorship and partnership, employment and labor relations, the law of property, consumer protection legislation, security for debt, international business law, and more.

Upon completion of this course, students will be able to:

- 1. Demonstrate a comprehensive understanding of the fundamental elements of business law.
- 2. Identify, analyze, and resolve problems typically encountered by managers within the framework of legal, regulatory, social, and ethical considerations.
- 3. Understand why these considerations are essential for all managers operating business enterprises.
- 4. Understand the requirements for creating and starting a business, including drafting contracts, policies, and completing licenses, as well as protecting property.
- 5. Apply the acquired knowledge to practical scenarios, effectively navigating legal aspects in various business contexts.

PREREQUISITES

N/A



GRADING

Grades will be determined by accumulating points, with 100 points being the maximum, as follows:

ITEM	POINTS
Assignments	40 Points
Midterm 1	15 Points
Midterm 2	15 Points
Final Exam	30 Points
Total	100 Points

Late submissions will be graded at the end of the course. Grades will be assigned according to the following rule:

$$A \ge 90 > B \ge 80 > C \ge 70 > D \ge 60 > F.$$

We reserve the right to make adjustments to the overall grading policy.

COURSE MATERIALS

Required Texts:

Willes, John A, John H. Willes, *Contemporary Canadian Business Law*, 12th Edition, McGraw-Hill, 2020.

Recommended (Optional) Texts or Other Materials:

None

COURSE TOPICS

MODULE	TASKS
Module 1	Topics: Topic 1: Legal Environment for Business in Canada Topic 2: The Law of Torts Topic 3: Special Tort Liabilities of Business Professionals Topic 4: Introduction to Contracts Assessments: Assignment#1



Module 2	Topics: Topic 5: Debtor–Creditor Relationship Topic 6: Form and Writing Requirements Topic 7: Extent of Contractual Rights Topic 8: Law of Sole Proprietorship and Partnership Assessments: Assignment#2
Module 3	Topics: Topic 9: Corporation Law Topic 10: Securities Regulation Topic 11: Employment and Labour Relations Topic 12: The Law of Property Assessments: Midterm#1 Assignment#3
Module 4	Topics: Topic 13: The Law of Bailment Topic 14: The Sale of Goods Topic 15: Commercial and Residential Real Estate Transactions Topic 16: Consumer Protection Legislation Assessments: Midterm#2 Assignment#4
Module 5	Topics: Topic 17: Security for Debt Topic 18: Bankruptcy and Insolvency Topic 19: Restrictive Trade Practices Topic 20: International Business Law Assessments: Final Exam

ATTENDANCE

1) Class attendance is required. Missing classes without permission will lead to decrease in overall grade.

Missing less than two classes: no penalty.

Missing more than two classes: 7% will be taken off from the overall grade.

If the instructor reports a student's frequent missing of class to the Soochow University Academic Administration Office, the student might get a written warning and might be prohibited from attending final exam.

2) Participants in this course are expected to arrive in class promptly and adequately prepared. The primary objective of this course is to critically engage with the readings



and the subject matter. Therefore, course participants are expected to have completed the reading prior to class and prepare thoughtful reflections/commentaries to share with fellow colleagues.

LEARNING REQUIREMENTS

- 1) Late assignments are not acceptable and are subjected to grade deductions.
- 2) Assignments submitted in the wrong format will be counted as not submitted.
- 3) Failure to submit or fulfill any required course component results in failure of the class.
- 4) Make-up for midterm and final exams only with valid excuses, as defined by the University.
- 5) In order to earn a Certificate of Completion, participants must thoughtfully complete all assignments by stated deadlines and earn an average quiz score of 50% or greater.

TECHNOLOGY POLICY

The use of electronic devices in class is distracting, both for the user and for the rest of the class. Only non-programmable calculators can be used in the tests and exam. Any attempts to use cell phones and other electronic communication devices will be seemed as cheating. Laptops are discouraged, unless you use them for activities DIRECTLY related to the course (e.g., note taking, reading course documents).

ACEDEMIC INTEGRITY POLICY

Soochow University highly values the academic integrity and aims to promote the academic fairness, honesty and responsibility. Any academic dishonesty behaviors and any attempts to cheats and plagiarism will be reported to the university administration office. A written warning and the relevant penalties will be imposed. The record might be shown on the official university transcript.

DISABILITY ACCOMMODATION

Soochow University is committed to maintaining a barrier-free environment so that students with disabilities can fully access programs, courses, services, and activities at



Soochow University. Students with disabilities who require accommodations for access to and/or participation in this course are welcome.

Note:

Please contact the University Administrative Office immediately if you have a learning disability, a medical issue, or any other type of problem that prevents professors from seeing you have learned the course material.