



# **BUS 205 Introduction to Business Law**

**Winter 2024**

**Course Credits:** 4

**Contact Hours:** 56 hours

**Instructor:** TBA

**Email:**TBA

## **COURSE OBJECTIVES**

This is an introductory course dealing with legal principles and procedures and an introduction to Business law. The course provides the student with foundational information about the Canadian legal system and dispute resolution, and their impact on business. The major content areas will include general principles of law, the relationship between law and ethics, contracts, sales, torts, agency law, intellectual property, and business law in the global context. Along with learning the basics of legal foundation, case studies will be used to apply knowledge gained.

Upon Completion of this Course, students will be able to:

1. Have the brief idea about the frame work of Canadian Business Laws;
2. Analyze the principal concepts of the law of tort and negligence;
3. Explain basic principles of law that apply to business and business transactions;
4. Improve research, debate, problem solving, communication, and analytical skills through analysis of legal issues in both group and individual settings.

## **PREREQUISITES**

None

## **GRADING**

Grades will be determined by accumulating points, with 100 points being the maximum, as follows:



ITEM	POINTS
5 Assignments	45 Points
2 Quizzes	20 Points
Midterm Exam	15 Points
Final Exam	20 Points
Total	100 Points

Late submissions will be graded at the end of the course. Grades will be assigned according to the following rule:

$A \geq 90 > B \geq 80 > C \geq 70 > D \geq 60 > F$ .

We reserve the right to make adjustments to the overall grading policy.

## COURSE MATERIALS

### Required Texts:

Willes, John A. and John H. Willes. *Contemporary Canadian Business Law: Principles and Cases*.

### Recommended (Optional) Texts or Other Materials:

None

## COURSE TOPICS

MODULE	TASKS
Module 1	<b>Topics:</b> Topic 1: The Canadian Legal System Topic 2: The Judicial System Topic 3: Litigation and Alternative Dispute Resolution Topic 4: Business Regulation <b>Assessments:</b> Case Study #1 Assignment #1
Module 2	<b>Topics:</b> Topic 5: Introduction to Torts Topic 6: Negligence and Unintentional Torts Topic 7: Special Tort Liabilities of Business Professionals Topic 8: Miscellaneous Torts Affecting Business <b>Assessments:</b>



	Case Study #2 Assignment #2 Quiz #1
Module 3	<b>Topics:</b> Topic 9: Introduction to Contract Law Topic 10: Legal Capacity to Contract and the Requirement of Legality Topic 11: Performance of Contractual Obligations Topic 12: Breach of Contract and Remedies <b>Assessments:</b> Case Study #3 Assignment #3 Midterm Exam
Module 4	<b>Topics:</b> Topic 13: Representations and Terms Topic 14: Contractual Defects Topic 15: Liability and Discharge Topic 16: Consumer Credit Transactions <b>Assessments:</b> Case Study #4 Assignment #4 Quiz #2
Module 5	<b>Topics:</b> Topic 17: <b>The Law of Business Relationships</b> Topic 18: Law of Sole Proprietorship and Partnership Topic 19: <b>The Law of Property</b> Topic 20: Intellectual Property, Patents, Trademarks, Copyright and Franchising <b>Assessments:</b> Case Study #5 Assignment #5 Final Exam

## ATTENDANCE

1) Class attendance is required. Missing classes without permission will lead to decrease in overall grade.

Missing less than two classes: no penalty.

Missing more than two classes: 7% will be taken off from the overall grade.

If the instructor reports a student's frequent missing of class to the Soochow University Academic Administration Office, the student might get a written warning



and might be prohibited from attending final exam.

2) Participants in this course are expected to arrive in class promptly and adequately prepared. The primary objective of this course is to critically engage with the readings and the subject matter. Therefore, course participants are expected to have completed the reading prior to class and prepare thoughtful reflections/commentaries to share with fellow colleagues.

### **LEARNING REQUIREMENTS**

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- 1) Late assignments are not acceptable and are subjected to grade deductions.
- 2) Assignments submitted in the wrong format will be counted as not submitted.
- 3) Failure to submit or fulfill any required course component results in failure of the class.
- 4) Make-up for midterm and final exams only with valid excuses, as defined by the University.
- 5) In order to earn a Certificate of Completion, participants must thoughtfully complete all assignments by stated deadlines and earn an average quiz score of 50% or greater.

### **TECHNOLOGY POLICY**

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The use of electronic devices in class is distracting, both for the user and for the rest of the class. Only non-programmable calculators can be used in the tests and exam. Any attempts to use cell phones and other electronic communication devices will be seemed as cheating. Laptops are discouraged, unless you use them for activities DIRECTLY related to the course (eg., note taking, reading course documents).

### **ACADEMIC INTEGRITY POLICY**

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Soochow University highly values the academic integrity and aims to promote the academic fairness, honesty and responsibility. Any academic dishonesty behaviors and any attempts to cheats and plagiarism will be reported to the university administration office. A written warning and the relevant penalties will be imposed. The record might be shown on the official university transcript.



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## **DISABILITY ACCOMMODATION**

Soochow University is committed to maintaining a barrier-free environment so that students with disabilities can fully access programs, courses, services, and activities at Soochow University. Students with disabilities who require accommodations for access to and/or participation in this course are welcome.

Note:

Please contact the University Administrative Office immediately if you have a learning disability, a medical issue, or any other type of problem that prevents professors from seeing you have learned the course material.